

Lawton Economic Development Corporation

Board Meeting Minutes

Cameron University, IBC/RMA EXECUTIVE BOARDROOM, McMahon Centennial Complex
501 SW University Dr. • Lawton, Oklahoma 73505
January 14th, 2019 @ 4:00pm

Members Present: Phil Kennedy, Ron Nance, Paul Ellwanger, Barry Ezerski, Arthur Patrick, Brenda Spencer-Ragland, Albert Johnson Jr. Dr. John McArthur, Mayor Stan Booker

Members Absent: Joe Gallagher, Clarence Fortney and Jennifer Ellis

Guests: Keith Bridges

Call to Order/Roll Call

I. Introduction of Guests

II. Consider approval/amendment/disapproval of December 10th, 2018 Minutes

ACTION: Barry Ezerski moved to approve the December 10th, 2018 Minutes; Arthur Patrick seconded the motion. The motion was passed unanimously.

III. Consider approval of November and December 2018 Financials

ACTION: Arthur Patrick moved to approve November 2018 financials; Barry Ezerski seconded the motion. The motion was passed unanimously.

V. Reports:

President's Report

RFP Chart- Brad Cooksey reported that the LEDC had no new leads this month. Year to date, they have received 14 leads bringing LEDC to 40 active total Projects.

Launch Lawton- LEDC did not get receive any Launch Lawton funds this month. Again, we wanted to thank Tim Hushbeck for their generous donation. Working on a plan to define a better approach and game plan for this.

Current & Upcoming Events- Contractors Breakfast with Major General Shoffner will be in the middle of January. The Zaza Call Trip, in Dallas, and the Governor's Retreat are coming up next week. The Call Trip is a great event in which many Site Selectors attend. Also, the next OSA Event will be held in Lawton. Planning for this has begun.

OU EDI Development Certification- Brad Cooksey researched and developed an Education Plan to obtain his EDI Development Certification. Compared the IEDC and OU plans. Both are great, the OU plan includes more diversity. In order to take the certification exam, Brad has to complete 4 years of Economic Development work. The outlined plan, is to start this year and complete it by 2021. Attending in person and finishing courses online as well.

Annual Luncheon Date- The LEDC held their Annual Luncheon on May 2nd last year. The date for this year's luncheon was tentatively set for May 15th.

OSA Event- The event will be in the Spring. The Oklahoma Southwest Alliance has decided to host it here in Lawton.

Chairman's Report

Nominating Committee- A slate will be presented in Business to add additional Board Members. A matrix was developed to look at different industries and skill sets.



CIP Vote- Many folks were involved with this. We appreciate all that were involved, such as Fred Fitch and Mayor Stan Booker. We need to continue to lead the direction.

Manufacturing Meeting- This was a very informative meeting. World class. We need to address issues that are going on in the Westside Industrial Park. As well as bringing in new jobs and also helping them grow. We continue to work hard to bring thought process and plan on what to bring to the next meeting.

Partner Updates

Brenda Spencer-Ragland- Monthly luncheons are back on track. Have 1st meeting with Ft. Sill to plan Armed Forces Parade. Working on better messaging families as they come to the area. Fires Conference April 22nd. The Chamber will be take on the Expo. Defense contractors would stay in our community, adding Hotel nights. The DC Fly-in is March 28-30. We have prepared and aggressive agenda. Contact Adventure Travel to book your spot.

Albert Johnson Jr. - Taking on the Fires Expo is significant for the Chamber to make some revenue. Chamber 101 kicked off and was a success. We invite prospects and new members to attend, offer lunch and great information. Viridian BB4B was a huge success.

Dr. McArthur- School is back in session. Happy to have the students back.

Paul- CCIDA will be having a meeting on Thursday to hear from the Lawton Farmers group, as they are asking for funding.

VI. Business:

A. Consider approval the monthly activity Report.

ACTION: Barry Ezerski moved to approve the monthly activity report; Paul Ellwanger seconded the motion. The motion was passed unanimously.

B. Consider approval of additional Board Members Mark Scott, Jesse Cross, and Kelly Edwards per Bylaws change.

ACTION: Ron Nance moved to approve additional Board Members Mark Scott, Jesse Cross, and Kelly Edwards per Bylaws change, Arthur Patrick seconded the motion. The motion was passed unanimously.

C. Consider approval of convening into Executive Session to discuss the following:

- 1. The purchase or appraisal of real property as allowed by the Oklahoma Open Meeting Act Laws 1977, c. 214, § 1, eff. October 1, 1977; 25 O.S. 307.B.3**
- 2. Economic Development as allowed by the Oklahoma Open Meeting Act Laws 1977, c. 214 § 1, eff. Oct. 1, 1977; 25 O.S. 307.C.10**
- 3. Personal Matters pertaining to President Brad Cooksey as allowed by the Oklahoma Open Meeting Act Laws 1977, c. 214, § 1, eff. Oct. 1, 1977; 25 O.S. 307. B.1.**

ACTION: Motion to approve/disapprove convening into Executive Session to discuss matters referenced above.

ACTION: Arthur Patrick moved to convene into Executive Session to discuss matters referenced above; Barry Ezerski seconded the motion. The motion was passed unanimously.

No action was taken in Executive Session; the meeting returned to Open Session.



D. Consider any action as a result of Executive Session.

ACTION: Paul Ellwanger moved to approve Brad Cooksey's 3% increase in pay starting February 1st after Brad Cooksey's OU EDI Education plan was presented. Barry Ezerski seconded the motion. The motion was passed unanimously.

ACTION: Ron Nance moved that LEDC as a body adopt a plan to develop a cost analysis to expand and upgrade infrastructure for industrial development in west Lawton and we approach CCIDA \$276,000 to engage Garver Engineer to develop that costs analysis. The motion was passed unanimously.

ACTION: Barry Ezerski moved to reject the offer made on the LEDC land across from Goodyear, Arthur Patrick seconded the motion. Stan Booker had an Abstained vote on this motion.

VII. New Business

VIII. Adjourn

ACTION: Paul Ellwanger moved to approve adjourning the meeting; Mayor Stan Booker seconded the motion. The motion was passed unanimously.

